





Partnership combines Kaplan's online compliance and knowledge solutions with ProtonMedia's leading 3-D virtual collaboration environment, ProtoSphere, to help life sciences companies speed collaborative decision-making while meeting regulatory requirements.

The Partnership:

ProtonMedia, developer of the ProtoSphere virtual collaboration environment for the high-performance workplace, and Kaplan EduNeering have established a partnership dedicated to providing next generation solutions to the enterprise.

Together, Kaplan EduNeering and ProtonMedia have integrated the best-of-breed 3-D virtual collaboration environment, ProtoSphere, with the powerful compliance tracking engine of the Kaplan EduNeering Platform.

Kaplan EduNeering's expertise in delivering solutions that help companies meet regulatory and compliance requirements augments ProtoSphere's ability to effectively foster product life cycle collaboration within research, development, production, marketing, and customer engagement phases. This unique combination of core competencies delivers a transformative enterprise tool for collaborative decision-making and compliance.

The Solution:

More than 90 pharmaceutical, medical device and biologic companies rely on Kaplan EduNeering's platform, curriculum and services every day. Our comprehensive compliance training solution integrates many critical components to ensure compliance.

ComplianceWire is a robust and scalable learning management system on the Kaplan EduNeering Platform that facilitates the management of training activities, learner proficiency, and compliance status. Knowledge assets are included as a standard library of more than 450 life science courses, including 110 developed by FDA and Kaplan EduNeering, as well as custom coursework created for individual companies. Our Professional service teams assist clients by assessing organizational and infrastructure needs, ensuring the seamless integration of your compliance management solution.

A great addition, to this already robust compliance solution, is ProtonMedia's virtual immersive environment, ProtoSphere. With the joint solution you can schedule, launch and track virtual sessions all within Compliance-Wire. With single sign-on, once logged into Compliance-Wire you are ready to view and take part in any ProtoSphere virtual sessions within the ComplianceWire To Do List. When you launch an item from your To Do List you are brought straight into the virtual classroom with other live participants.



Notable features include:

- Link to ComplianceWire courses, SOP's, or other materials from within ProtoSphere
- The platform can accommodate courses or documents that require an electronic signature, 21 CFR part 11
- Administrators can track how long participants spend within sessions and set benchmarks for completion when electronic signatures are not required
- Session reporting also includes individual participation levels, tracking items like VoIP and text chat usage



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About ProtonMedia:

ProtonMedia is the developer of ProtoSphere, the market-leading virtual collaboration environment for the high-performance workplace, and a leading virtual environment for collaborative PLM in life sciences. ProtoSphere's virtual environment provides an arsenal of business-focused collaboration and communication tools that help companies accelerate decision-making and raise productivity, improving workplace performance overall. The company is a Gartner "Cool Vendor in the High-Performance Workplace" for 2010. Its customers include some of the world's most respected brands, including AstraZeneca, Johnson & Johnson, Ethicon, DePuy, Merck, Novartis, Bristol-Myers Squibb, American Express, BP, Chevron, Duke University, Lockheed Martin, and Boeing. A trial version of ProtoSphere can be downloaded at protonmedia.com/trial-download/. For more information, visit www.ProtonMedia.com.

About Kaplan EduNeering:

Kaplan EduNeering develops technology-enabled knowledge solutions for assuring regulatory compliance, minimizing risk and improving business performance. Kaplan EduNeering is the ONLY validated Cloud-based LMS in the industry! We provide tailored solutions that incorporate technology, unique content and professional services to corporate and government clients in the pharmaceutical, medical device, healthcare, energy, manufacturing, and retail/service sectors. We provide assurance to the management of our client organizations that their employees develop the necessary knowledge to perform their work activities in compliance with ever-changing regulatory requirements and in conformance with internal policies and procedures. The benefits to our clients include a greater confidence that their products are manufactured with the highest quality, their services are delivered reliably, and the regulatory and financial risks that they face are substantially reduced.

For more information, visit www.kaplaneduneering.com.

Kaplan EduNeering (www.kaplaneduneering.com) is part of Kaplan, Inc., a leading global provider of educational services to individuals, schools and businesses. Kaplan is a subsidiary of The Washington Post Company (NYSE: WPO). Kaplan EduNeering develops technology-enabled knowledge solutions for assuring regulator compliance and improving business performance. Kaplan EduNeering is headquartered in Princeton, NJ, and has offices in Houston, TX, Bloomsburg, PA, and London, UK.